



LATIN AMERICA

São Paulo 14 - 16 April 2025

Where tech meets touch.

Bridging Connections.

Step by Step

Exhibitor

Built by
RX
In the business of
building businesses



Step 1. Exhibitor Portal

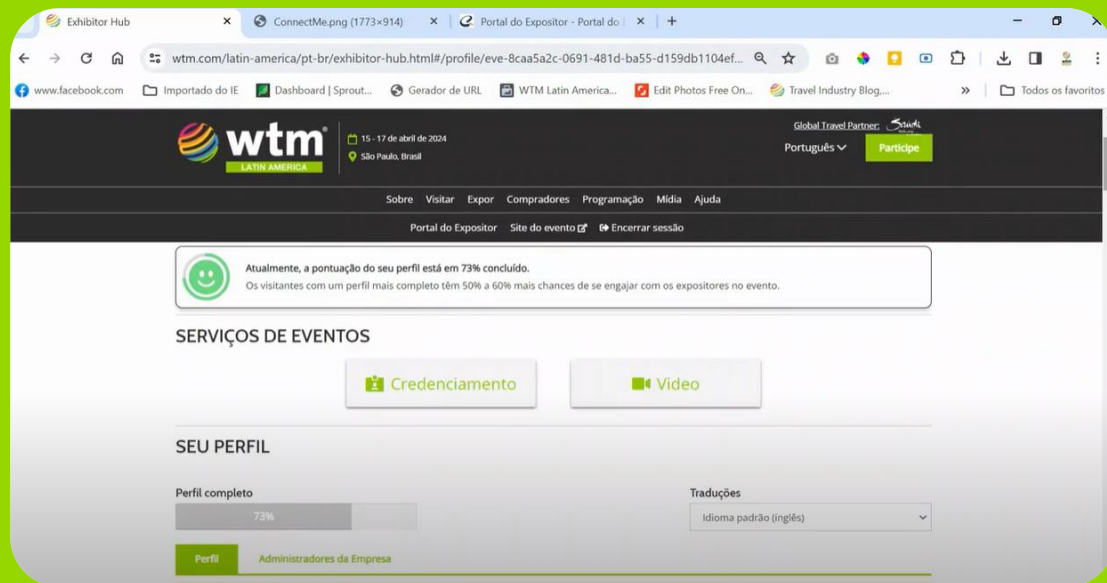
Step 2. WTMLAT Meet (appointment system)

Step 3. Operational Portal

Step 4. Lead Manager App (leads capture)

Step 5. Collect QR Code

Step 6. Exhibitor Dashboard



Watch the introduction video



[Click here](#)

1st STAGE – Exhibitor Portal

FOR EXHIBITORS

- Step 1.** [Receive your access by e-mail](#)
- Step 2.** [Select languages](#)
- Step 3.** [Describe the details of your organisation](#)
- Step 4.** [Order badges for your team](#)

FOR SHARERS

- Step 1.** [Receive your access by e-mail](#)
- Step 2.** [Select languages](#)
- Step 3.** [Describe the details of your company](#)
- Step 4.** [Order badges for your team](#)

2nd STAGE – WTMLAT Meet (appointment system)

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- Step 3.** [Choose the profile administrator](#)
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- Step 5.** [Create your personal profile](#)
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- Step 1.** [Plan your participation](#)
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FOR EXHIBITORS AND SHARERS

3rd STAGE – Operational Portal

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4th STEP – Lead Manager App (leads capture)

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5th STAGE – Colleqt QR Code

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6th STAGE – Exhibitor Dashboard

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1st Stage

Exhibitor Portal

1 Stage ----- Exhibitor Portal

Step 1

Receive your access by e-mail

For Exhibitors

The person appointed as the administrator in the contract will have access to the portal where it will be possible to reset your password and login

For Sharers

The person registered by the main stand holder as the contact for the sharer company will have access to the portal where it will be possible to reset their password and login

Haven't you received your access details? Please check your spam box and if you do not find it, please contact:

 +55 11 3060-4717  customerservices@rxglobal.com

1 Stage ----- Exhibitor Portal

Step 2

Select languages

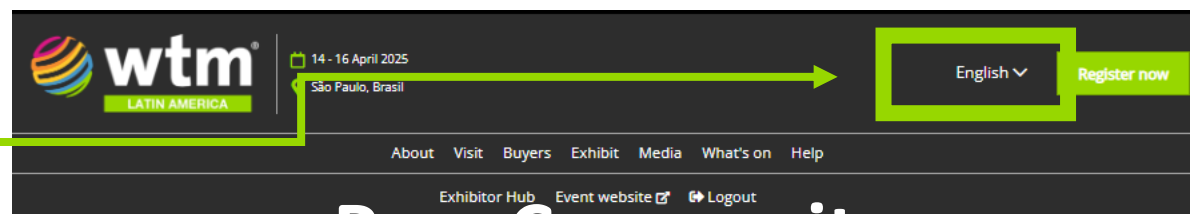
Language selection at the top of the page

Altera o idioma da página para que você possa visualizar as informações no idioma selecionado.

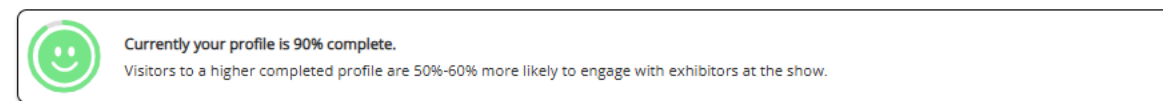
Language selection on 'Edit profile page'

Changes the language of the content you are adding, that is, the language of the information you are going to enter. This is how viewers will see your information depending on the language you enter.

Note: You must first complete your profile in English, and we highly recommend completing it in the other two languages, Portuguese and Spanish.



Company Profile



EVENT SERVICES



YOUR PROFILE

Profile completeness



Profile

Company Administrators

Translations

Default Language (English)

When you upload your content on to this website you acknowledge and confirm that either you, the Exhibitor, own all intellectual property rights in that content, including in all images within that content or you have obtained the rights owner's formal consent to upload that content, including all images within that content and place that content on this website. In addition, personally identifying information should not be entered / uploaded in this profile.

Please note: For better digital engagement, complete the sections marked in yellow.

1 Stage ----- Exhibitor Portal

Step 3

Describe the details of your organisation

For Exhibitors and Sharers

Begin building your company profile, adding basic details such as: Your company name, Description, Contact details, etc.

Click on the pencil icon at the top of each section to begin editing.

Please make sure you click 'save' once complete.

* indicates a mandatory field

Display Name *

Reed Exhibitions Test

WORLD TRAVEL MARKET (WTM) LATIN AMERICA - APRIL 2025 SPECIFIC

Why visit our stand

Tell visitors why they should visit your stand. Maximum 200 characters

Description

Describe what your company does. Maximum 600 characters

Cancel Save

1 Stage ----- Exhibitor Portal

Step 3

Describe the details of your organisation

For Exhibitors and Sharers

Chose the right filters for your products.

The buyers will use the information regarding your company's category, activity, industry and geographic regions to find your profile in the exhibitor's directory.

If you had purchased the Gold Package, choose the sponsored filter at this point.

* indicates a mandatory field

WORLD TRAVEL MARKET (WTM) LATIN AMERICA - APRIL 2025 SPECIFIC

Filters

Company activity *
Please provide 1 answer.

Select or search for an item...

Sectors *
Please provide at least 1 and up to 10 answers.

Select or search for an item...

Geographical Regions Operating In *
Please provide at least 1 and up to 5 answers.

Select or search for an item...

ARABIAN TRAVEL MARKET - MAY 2021 SPECIFIC

Sponsored Category

Your Gold package entitles you to select one category to sponsor. Categories that have been already selected by another exhibitor are not available.

Select or search for an item...

1 Stage ----- Exhibitor Portal

Step 3

Describe the details of your organisation

For Exhibitors and Sharers

Matchmaking and Products Gallery

Select the products that best represent your organization in order to help buyers to find you through our recommendations.

The products added by you will be displayed on your organisation's profile.

* indicates a mandatory field

WORLD TRAVEL MARKET (WTM) LATIN AMERICA - APRIL 2025 SPECIFIC

Matchmaking

Select items that best represent your company to help visitors find you through our recommendations (emails and matching while they visit the website). Where specified, the selection is also used to help visitors find you on the website directory.

Product Categories *
Assign at least 1 and up to 5 categories

Your selection will be used for both Filters in the website directory and for Matchmaking

Select or search for an item...

WORLD TRAVEL MARKET (WTM) LATIN AMERICA - APRIL 2025 SPECIFIC

Gallery of products and services

Import from last event: If you have attended a previous Event Edition you can import the products that have been displayed on that occasion to save time. This is a one-off action. The imported products will be added to the current ones and you can edit this section anytime.

[Add Products](#) [Import from last event](#)

Products added: 0

Step 3

Describe the details of your organisation

For Exhibitors and Sharers

Uploading documents and adding Social Media

In the document session, you can upload files such as (Sales catalogues, case studies, white papers, press releases, etc).

These documents can be downloaded from your organisation's profile by buyers.

The name of the file will be the title of the document viewed on the site.

Add URLs to your social media channels.

WORLD TRAVEL MARKET (WTM) LATIN AMERICA - APRIL 2025 SPECIFIC

Import from last event

Upload Documents

Select a category (Brochure, Case Study, White Paper, Press Release or Other) and upload the PDF file.

Import from last event: If you have attended a previous Event Edition you can import the documents that have been displayed on that occasion to save time. This is a one-off action. The imported documents will be added to the current ones and you can edit this section anytime.

1 Select a category...

2 Upload PDF file

Maximum size 5MB per file.

DOCUMENTS

These documents are available on the show website.

Enter the social media URL of your company

 FACEBOOK

<https://www.facebook.com/wtmlat>

 TWITTER

<https://www.twitter.com/YourCompanyName>

 YOUTUBE

<https://www.youtube.com/@WTMLatinAmerica>

 LINKEDIN

<https://sasasasasa.com>

1 Stage ----- Exhibitor Portal

Step 4

Register the sharers companies with B-FOR International

Step 5

Make sure your sharers receive their login details to the portal

If you sharer did not receive the login details, please ask them to check the spam box and in case they don't find it, they need to contact:



+55 11 3060-4717



customerservices@rxglobal.com

1 Stage ----- Exhibitor Portal

Step 6

Order badges for your team


For Exhibitors


On the Exhibitor Portal's main page , click on the Badge icon.


In this field, you will be able to request Exhibitor Staff and Exhibitor PR badges.

Note: Service badges (BUILDER or SECURITY, CLEANING and SERVICES must be requested through the Operational Portal.

Company Name	Digital offering	Stand location	Stand size	Stand type
Reed Exhibitions Test	Bronze package	WTMLA25	1 m ²	SPACE


Badges
Download and print your badges.


Lead Manager App
(formerly Emperia)
Lead Capture Services
A consolidated list of leads scanned at the show with Lead Manager App (formerly Emperia).
(Total: 14, New: 14)


Manage lead booster
Create offer and gain attraction to your product or service

2nd Stage

WTMLAT Meet (appointment system)

*WTMLAT Meet will be available in mid-February

Step 1

Plan your participation

For Exhibitors and Sharers

What are the tools available:

- Schedule the meetings that are supposed to be taking place at your stand with the tourism professionals and accredited buyers.
- Block off the times that you will not be available for meetings at your stand.
- Each badge gives access to a profile and an agenda.
- Download your agenda in full before you go to the pavilion.
- A reminder will be sent via SMS 20 minutes before each appointment so do not forget to include your mobile phone number.
- In addition to the list of buyers suggested by the system, there will be filters to find buyers according to the company's profile, geographic region , types of products and services.
- Meetings requests can be accepted or refused by you.

2 Stage ----- WTMLAT Meet

Step 2

Receive your access by-mail

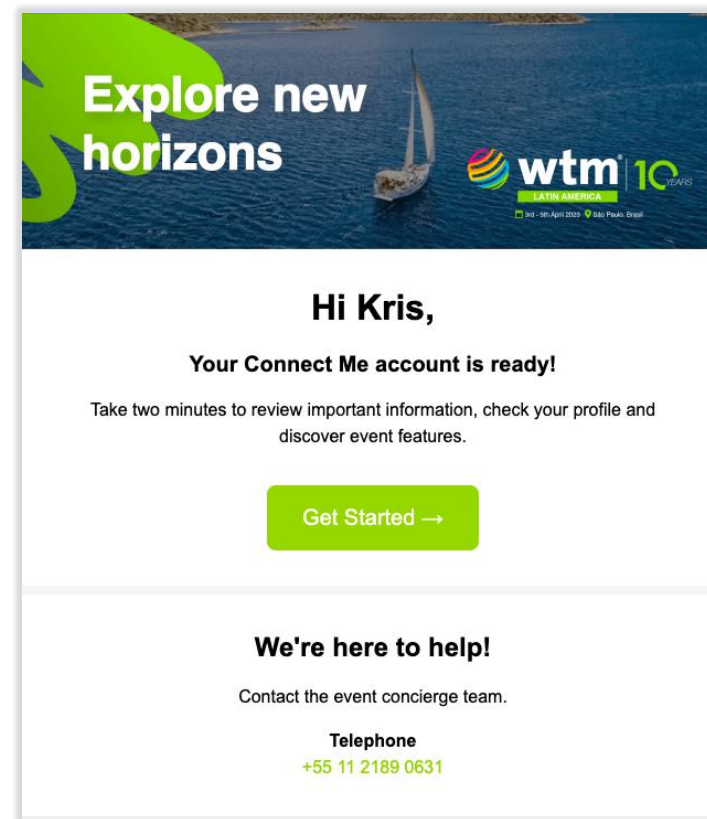
In order to receive access to the platform, you must order your staff badges first in the Exhibitor Portal (see page 10). Only after this, will your registered staff receive the welcome email to WTMLAT Meet.

Check your spam box if you do not receive it in your inbox.

If the person does not receive this e mail, please contact the technical team at:

E-mail: wtm-latinamerica@eventnetworking.com

Note! WTMLAT Meet will not open until mid-february



Step 3

Profile administrator

If anyone on your team needs access only for upload marketing information to your profile or manage the appointments on your behalf , please get in touch with:

E-mail: wtm-latinamerica@eventnetworking.com

2 Stage ----- WTMLAT Meet

Step 4

Check your organisation's information

The information about your company registered on the exhibitor portal will be automatically transferred to WTMLAT Meet. Please check to see whether there is anything you wish to update.

At this point you can lock the company's profile edit so that only you have access, by clicking the lock on the right-hand side.

Check if you want to update your social media channels , your product and catalogues, external links to your website and YouTube, keywords , so visitors/buyers can find your product more easily.

The screenshot displays the 'Company profile' management interface on the WTMLAT Meet exhibitor portal. The top navigation bar includes the 'wtm 10' logo and links for 'Diary', 'Conference', 'Find People', 'Exhibitors', and 'Exhibitor Products'. The main heading is 'Company profile' with a sub-note: 'Manage your company profile, team and event experience. Looking for your Personal profile?'. A left-hand sidebar contains tabs for 'Company info' (selected), 'Products', and 'Content'. The main content area is divided into sections: 'Company name' (with a 'Display name' field containing 'WTM Latin America' and a note to contact the concierge team if incorrect), 'About' (with a 'Tagline' field containing 'The leading global event for the Latin American travel industry' and a 'Bio' field with a detailed description of the event), and 'Office locations' (with a dropdown for 'Office country' and a text field for 'Full office address'). An 'Add location' button is present below the address field. On the right side, there is a 'Company info' sidebar showing the 'wtm' logo, 'WTM Latin America', and 'Hall 5, B44', with a 'View Company' button. Below this, a lock icon indicates that details can be edited, with a note that details used for verification cannot be changed. At the bottom of the main content area, there are 'Edit', 'Save', and 'Cancel' buttons.

2 Stage ----- WTMLAT Meet

Step 5

Create your personal profile

For Exhibitors and Sharers

Please fill in your personal profile with as much information as possible as it will be available to all participants. You can edit your information at any time.

Statistics show that the more complete your individual profile is , the more meetings you can be sure of.

Important tip! Make sure to add your mobile number so the team can send you reminders about your meetings or any important notice.

The screenshot shows the 'Welcome to your account' page for a WTM 10th Anniversary user. The page is divided into a left sidebar with 'Account settings', 'My profile', and 'Event preferences'. The main content area is titled 'Welcome to your account' and includes a sub-header 'Manage your public information and personal details here. Looking for your *Company profile*?'. The profile section is titled 'Profile photo' and features a profile picture of Sonia Jones, CEO of WTM Latin America, with an 'Upload photo' button. Below this is the 'Profile information' section, which includes a 'Job title' field (CEO), an 'About me' text area (Tell people about yourself and why you are at the event.), and a 'Contact details' section with a 'Mobile number' field (+447776110120). The 'Search information' section at the bottom asks 'What types of companies & products & services are you looking for at WTM Latin America?' and provides checkboxes for 'Business travel management companies/services', 'Consulting companies/services', 'Destination management companies/services (DMC)', and 'Education establishment'. A right sidebar shows a summary of the profile with a 'View profile' button and a section titled 'Which details can be edited?' explaining that details used to verify identity and company information cannot be changed.

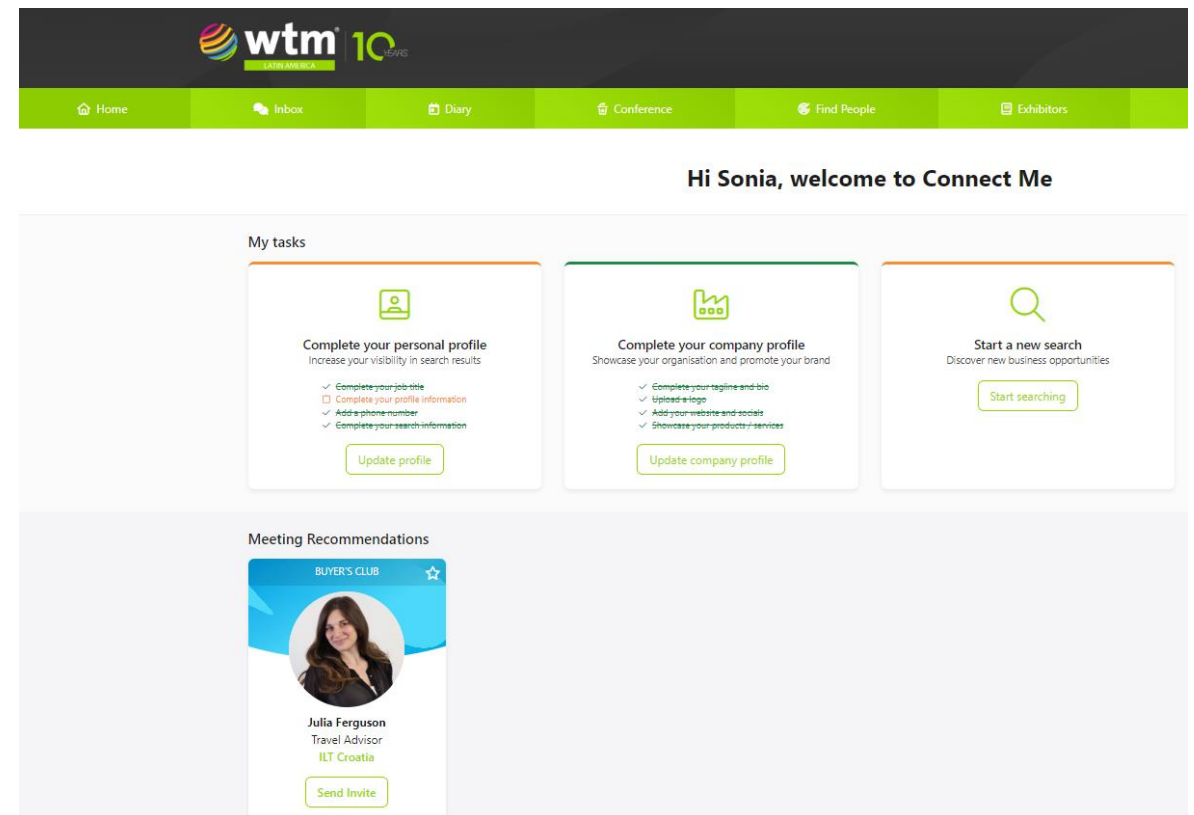
2 Stage ----- WTMLAT Meet

Step 6

Home

On your homepage, you will be able to:

- Check the status of your personal and company's profiles completion.
- Check your meetings recommendations , if they're interesting to you, you can already start sending out invitations.

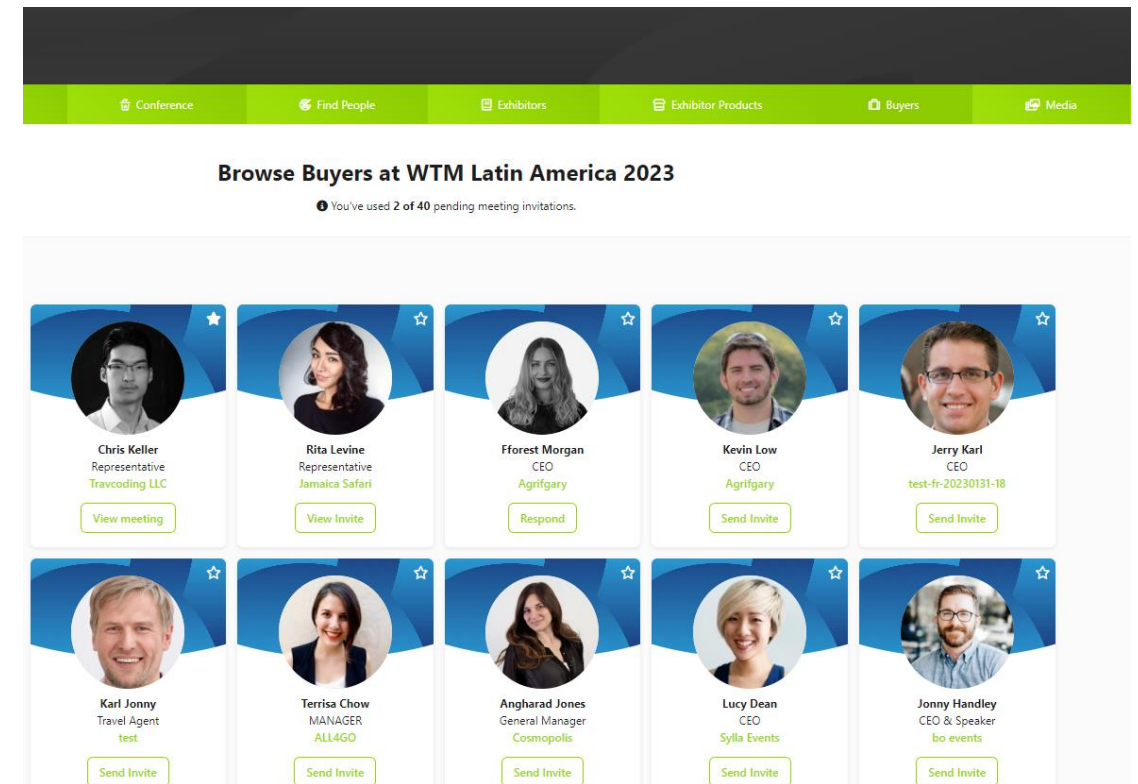


Step 7

How to find potential contacts

In the field “Buyers ” or “Find people ” use the advanced search filters to define a list of contact options.

Customise and refine your search results based in interests by region, companies, purchasing responsibilities, position and countries in order to find the right buyer.



2 Stage ----- WTMLAT Meet

Step 8

How to schedule appointments

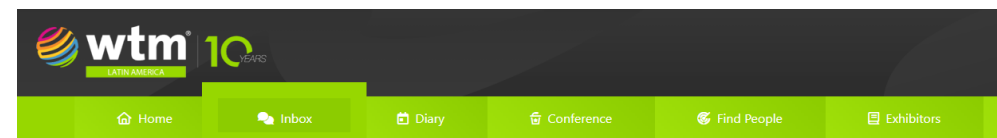
Inbox

- View incoming meeting requests
- Check pending requests
- Receive messages in your inbox from participants who have confirmed meetings with you

Diary

View all confirmed meetings, conferences marked as interested in attending , and all timetable slots you have blocked

Tip! Block the times that you are not available in your schedule, in this way you can optimize your agenda and speed up the management of the requests for meeting.



Inbox

Manage your meeting invites, notifications and chats all in one place. [Need help?](#)

Received invites

Sent invites

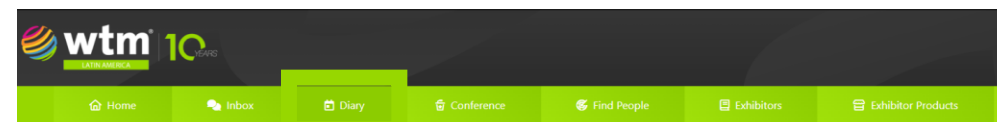
Confirmed meetings

Action Required

No new meeting invites

Search for new meeting opportunities.

[Search](#)



My event plan

Plan your event experience. We'll send you updates on event days and notify you if things change.

[Update availability](#)

Monday, 03 April

Tuesday, 04 April

Wednesday, 05 April

Time zone: America/Sao_Paulo

Day 1

12:00

Unavailable

[Update availability](#)

12:00 - 14:00

Step 8

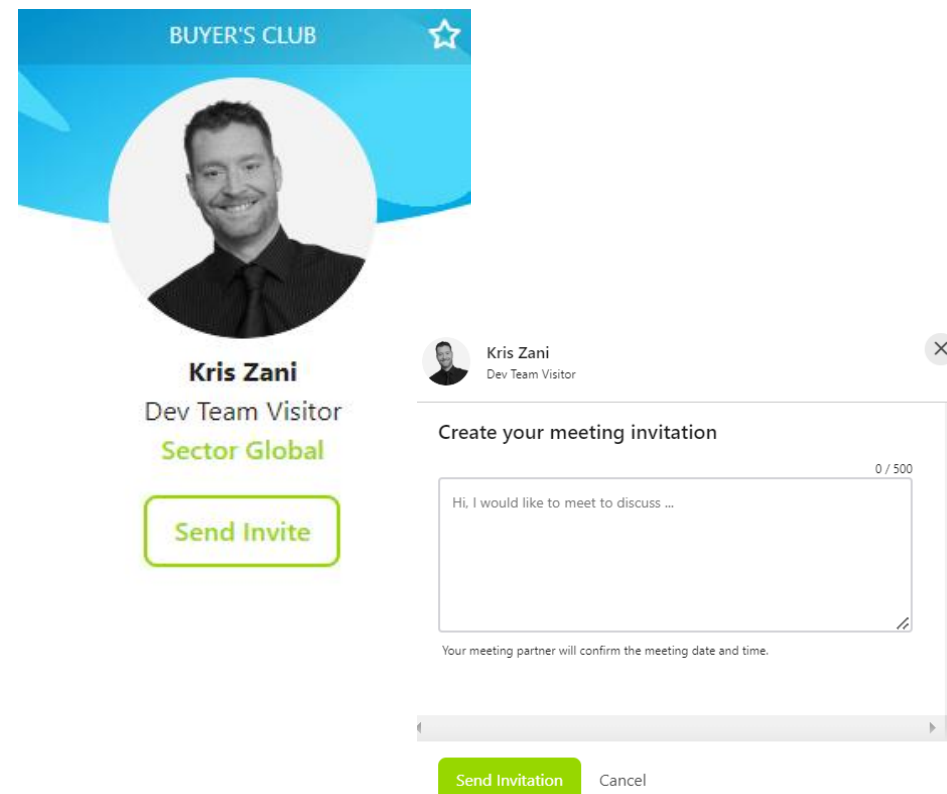
How to schedule appointments

How to send appointments invitations

By clicking on the badge, you will have access to more information about the products and services offered by the person you selected.

When sending an appointment invitation by clicking in the “send invite” button, you will have the opportunity to write a short message. We suggest short and direct messages that are most effective.

If you prefer, bookmark them by clicking on the little star and access them later using your Profile in the top left-hand corner.



**Due to the data protection policies, the participant's contact details will not be visible on their profile, you will only have access to this information when that person accepts your meeting request. In the profile you will have access to the participant's name, company's name and the job title.*

2 Stage ----- WTMLAT Meet

Step 9

Business Card

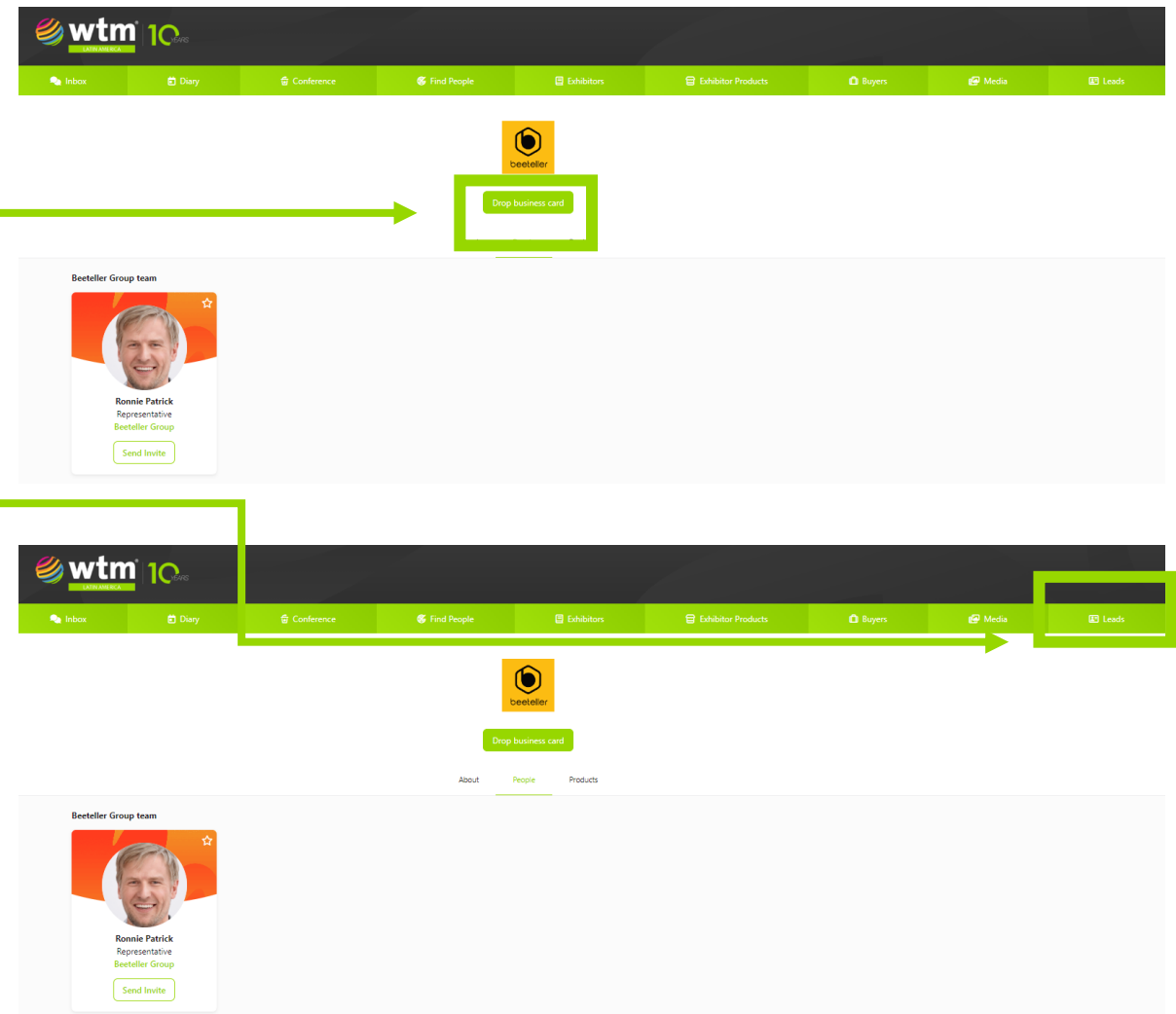
Send business card

When you come across a professional who you wish to contact, you can click on the "Send business card" option to share your contact information with this person.

How to download contacts?

You can download an excel list with all your contacts from the main "Contacts/Leads" menu, by clicking the CSV download button.

*The **Contacts tab** will be visible and available to download your contacts from the first day of the event (14/04) and will remain available until 15/05.*



3rd Stage

Operational Portal

3 Stage ----- Operational Portal

Step 1

Builder and Service Badges order

In order to get access to the Operational Portal, first of all get in contact with:



+55 11 3060-4717



customerservices@rxglobal.com

For Exhibitors

Badges that Exhibitors must request through the Operational Portal:

SECURITY
CLEANING
SERVICES

For Builders

Badges that builders must request through the Operational Portal:

BUILDER

4th Stage

**Lead Manager App
(leads capture)**

4 Stage ----- Lead Manager App

Step 1

What is Lead Manager App?

For Exhibitors and Sharers

Lead Manager is a mobile application that allows you to capture, qualify, save & download your leads, streamlining your lead capture process to generate high quality leads.

[See how it works](#)



4 Stage ----- Lead Manager App

Step 2

Access your Lead Manager Code

1. Your company's administrator must log in to the Exhibitor Portal and click on the "Lead Manager App" icon to obtain the access code for the company. This code can be shared with other team members.
 2. Download the app: from iTunes or Google Play Store.
 3. Log in to the Lead Manager application: using your full name and the company access code provided by your manager and available on the "Lead Manager App" icon in the Exhibitor Portal.
- If you can't find your company access code , contact the Customer Services Team.
 - Only the company administrator will receive the Lead Manager App access code and is responsible for sharing it with the rest of the team. If you have any questions, please contact the Customer Services Team

This code must be shared with your sales representatives/colleagues attending the show so that they can login to the Lead Manager App and start capturing leads.

4 Stage ----- Lead Manager App

Step 3

Share custom digital content with leads

You can share custom content such as brochures and product details with your captured leads. The lead will receive these documents along with your company details and contact information, in a consolidated email at the end of the show.

Adding documents: The documents your company administrator uploaded in the “Exhibitor Profile” tile of the Exhibitor Portal must be selected in the “Lead Manager App” and saved to enable these documents to be shared with your leads.

WORLD TRAVEL MARKET (WTM) LATIN AMERICA - APRIL 2025 SPECIFIC

Import from last event

Upload Documents

Select a category (Brochure, Case Study, White Paper, Press Release or Other) and upload the PDF file.

Import from last event: If you have attended a previous Event Edition you can import the documents that have been displayed on that occasion to save time. This is a one-off action. The imported documents will be added to the current ones and you can edit this section anytime.

1

Select a category...

2

Upload PDF file

Maximum size 5MB per file.

Lead Manager App (formerly Emperia)

You have new leads. Re-generate your Leads report and download.

LEADS REPORT

Generate and then download your leads report

Generate Leads report

Download report

GETTING STARTED

World Travel Market (WTM) Latin America is fast approaching. We want to make sure you're prepared for an important part of your experience collecting leads with the Lead Manager App (formerly Emperia) Lead Retrieval Application. Using the app at the event is easy - simply scan the code on the visitor badge to capture your connection and record their contact details. Here's a simple "Exhibitor's Guide to Lead Manager App (formerly Emperia)" to get you started and answer some commonly asked questions about the Lead Manager App (formerly Emperia) lead scanning tool.

Available on app store and play store

Download on the App Store

GET IT ON Google Play

We also have web version of Lead manager app (LMA)

LMA via browser

DOCUMENT(S) YOU WANT TO SHARE WITH YOUR LEADS

Select up to 3 documents that you want to highlight and share with your leads as part of the end-of-show summary email that the visitors will receive.

4 Stage ----- Lead Manager App

Step 4

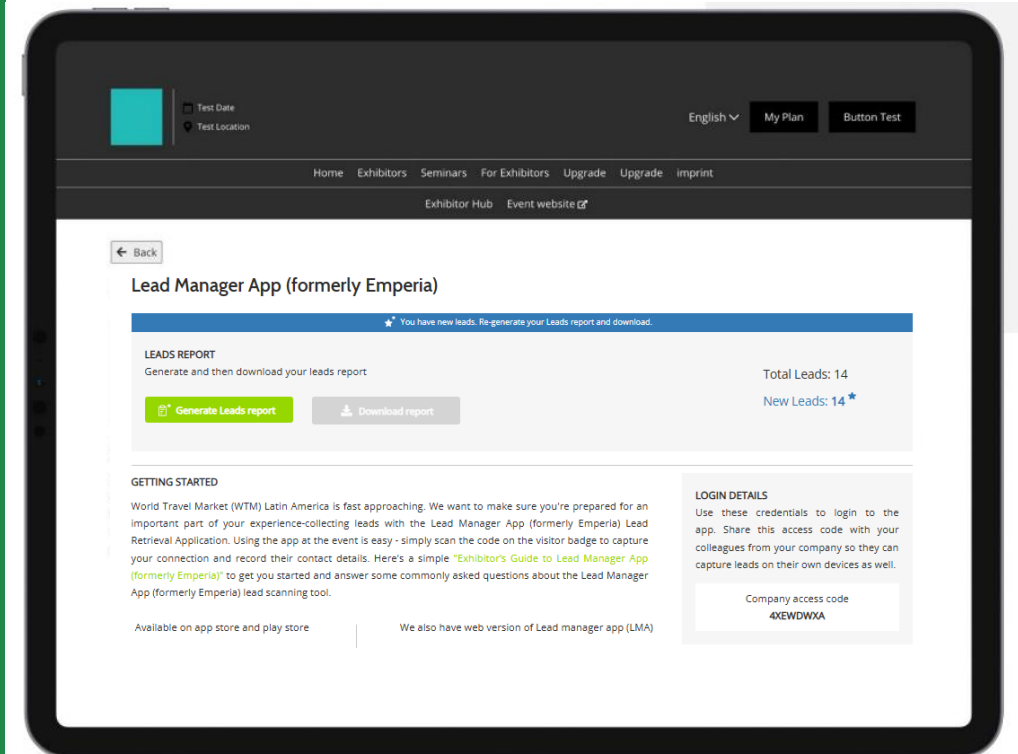
Download your leads report

You can download a consolidated list of all the leads at any time, from the “Lead Manager App” zone in the Exhibitor Portal.

A link to the lead report is also provided in your Lead Manager App “welcome email” . You can also check your emails at the end of each day for a link to the lead report.

This consolidated report will only be accessible to the authorized point of contact or admin of your company.

You will be automatically logged out of the Lead Manager App, 20 days after the show’s end date. The leads details on the app and leads report in the Exhibitor Portal will continue to be available anytime.



5th Stage

Collect QR Code

5 Stage ----- Collect QR Code

Step 1

What is Collect QR Code?

You will receive a QR Code to display at your stand.

The QR Code instantly provides visitors with access to all the key information about your company. It's fast, convenient, and eliminates the need for printed brochures or business cards.

Make sure to position it prominently so visitors can easily scan and collect your company details, turning them into valuable leads.

This simple, visitor-driven approach helps you reach potential clients even when you're engaged in meetings or speaking with other visitors

The contact details of each visitor who scans your QR Code will be shared with you via the Exhibitor Dashboard, along with your leads from the Lead Manager App.



See how it works

5 Stage ----- Collect QR Code

Step 2

What are the benefits?



NEVER MISS A LEAD

Capture visitor contact details, even without a conversation. Access your leads at any time



EVERYTHING IN ONE PLACE

Lead Manager App and Collect QR Code leads feed seamlessly into Exhibitor Dashboard for easy lead retrieval and follow up



MORE SUSTAINABLE

Collect QR Code reduces the need for printed materials, saving exhibitors money and reducing waste

5 Stage ----- Collect QR Code

Step 3

Can I try it?



1. Scan the Collect QR Code test above to get started



2. Now scan the test badge

6th Stage

Exhibitor Dashboard

Exhibitor Dashboard Analysis

For Exhibitors and Sharers

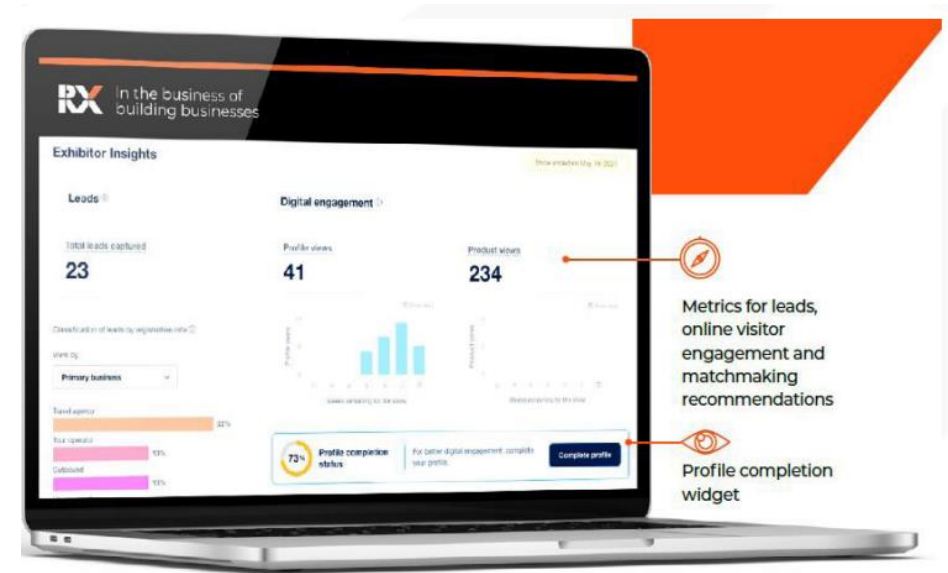
In the Exhibitor Portal click on the Exhibitor Dashboard option.

In the Exhibitor Dashboard you will have access to metrics regarding leads, online visitor interaction and matchmaking recommendations.

Pre-show: find out how many online visitors are viewing your online profile and engaging with your brand.

At show: check how many buyers visited your stand based on real time scans by your team.

Post-show: review metrics for leads and digital engagement plus segment leads captured by attributes of interest.



See how it works

For all enquiries about the Exhibitor Portal, please contact:

Customer Services

Telephone: +55 11 3060-4717

E-mail: customerservices@rxglobal.com

For enquiries about WTMALT Meet, please contact:

Concierge Service

Telephone: +55 11 2189 0631

E-mail:

wtm-latinamerica@eventnetworking.com